

Job Description	
Job Title:	Sales Executive
Team	Sales Department
Reporting Structure	Head of Sales
Purpose of Position	We are recruiting a Sales Executive for our client True African Limited. We are looking for a professional to grow Sales within the assigned area by developing innovative ways of increasing/growing sales.
Key Tasks	<ul style="list-style-type: none"> • Representing and selling True African products and services to clients • Implementing and coordinating sales initiatives • Influencing and advising merchants on True African products & services • Problem solving and designing solutions to sales related issues arising in the course of work to the satisfaction of clients • Planning routes, sales promos & initiatives • Motivating clients to double their efforts to improve sales • Reviewing and evaluating sales progress against set plans • Public Relations and developing relationships with clients.
Skills and Experience	<ul style="list-style-type: none"> • BA or BS degree (IT, Marketing, Business Administration or Commerce) • Min 2 YEARS EXPERIENCE IN CUSTOMER SERVICE, SALES DEPARTMENT • Excellent organizational, planning and time management skills • Excellent verbal, written communication and customer service skills. • Has initiative and self-drive • Team player with information sharing spirit • Experience in the IT & Financial Services and Payment gateways (added advantage) • Proven Track Record
Working Environment	<ul style="list-style-type: none"> • Position is office based (locally) some level of travel within Uganda will be required • Normal working hours are 8.30am - 5.30pm • Fun working environment • Team Work • Regular Team Building
Remuneration Package	<ul style="list-style-type: none"> • Competitive Salary • 21 days annual holiday • Medical Insurance